



# ADVANCEMENT FOR RURAL KIDS

feed and get kids back to school in the developing world

## WANTED

ARK needs a go-getter who is independent, entrepreneurial and a great teammate; loves solving problems in a constructive and positive way; is passionate about her/his path to happiness and those around her/him; lives for travel and adventure; and is at home in nature and bucolic surroundings.

### **Entrepreneurship/Venture Officer** (Iloilo or Capiz-based)

*Inspire and support budding entrepreneurs and subsistence farmers to dream, venture, take a risk, and start a business that will create income for themselves and their communities, and broaden the opportunities to lift themselves out of poverty and into abundance and happiness.*

- a. Meet with communities, tease out budding entrepreneurs and their dreams and talent
- b. With local coordinator, and ARK's Venture Advisory Team, help identify and select ideas that "have legs", serve a real need/demand, can be done locally, and can be scaled
- c. Analyze the economics of the venture, and create a pilot implementation plan
- d. Implement or bring to pilot commercial stage business ideas that have been vetted
- e. Create a network of strategic partners that will bring relevant skills/experience, market knowledge, sales and distribution points to foster ideas into a pilot run
- f. Help raise seed capital for the venture's pilot run
- g. With ARK's Venture Chief, identify and bring strategic capital partners and talent at the global level
- h. Analyze effect, track cash flows and impact to help scale the program
- i. Report to ARK Venture Chief (New York) and Local Coordinator

For this post, one must have at least 2 years relevant experience; love to identify the "holes"/the need/the issue and to leverage people's core competencies; breathe collaboration with people smarter and better than us; be proficient in Excel; be ok to fail and pick up the pieces to try again; hustle; and have a passion for social profit.

The **Entrepreneurship/Venture Officer** will work with and be supported by team members in New York and London; the role will have plenty of potential to grow and evolve; this is the perfect platform for passionate innovators



## INTERESTED?

Email us at [join@ruralkids.org](mailto:join@ruralkids.org); subject: "I want to join the bad ass team"

1. **resume**

2. **letter** - that sheds light on:

- a. What aspect of ARK or our programs do you really like?
- b. What of your talent and experience do you want to contribute?
- c. What do you want to learn, gain or achieve in your tenure with us?
- d. How will working with ARK bring you closer to your dream or help you in your next venture say in 2 years or 5 years time?
- e. What are 3 things that your friends love about you? What do they all wish you would grow into?
- f. the blanks (please fill in):
  - i. My heart skips and sings when  
" \_\_\_\_\_ ".
  - ii. When the going gets tough, I  
" \_\_\_\_\_ ".
  - iii. I need \_\_\_\_\_ first thing in the morning, no matter what.
- g. Your earliest availability for an interview and a start date

3. Portfolio of work or description of past impact/value add, if applicable

**ARK** partners with rural communities to feed, keep kids in school, and create new income. ARK is rrridiculously serious about creating solutions with the community. It only invests in communities that invests in themselves (and don't want hand-outs), and only in solutions, like its award winning \$15/kid/year ARK Lunch, that locals champion, and can afford to sustain on their own. It tracks impact and cash flows, and creates a better future for all involved in the journey - student, teacher, parent, community, investor, ARK die hard. It is a 501(c)(3) organization in the US, collaborates with talent and welcomes support from all over the world.