



ADVANCEMENT FOR RURAL KIDS

Get kids in school and create new income in the developing world

WANTED: A SUPER AWESOME BUSINESS MANAGER

Soap Venture Manager who is **ambitious**, organized, has crazy ideas, **gets things done, loves to travel, tsismis and solve with a team**, and derives **happiness in helping others succeed and reach their dreams**.

Start date: As soon as possible

Arrangement: **Part-time (3 days per week)** at the start

Potential to grow full time with domestic and international travel

Compensation: Competitive

Location: Capiz, Philippines

ARK SOAP VENTURE – *ssshhh it's a secret but we are getting ready to launch it!*

A soap business that will provide long lasting income and new *negosyo* to ARK partner teachers, parents and communities. These soaps are **designed in NYC, BONGA gid**, high end, and will source the highest quality natural oils from Capiz and around the world. These soaps will take over the rural market and will be sought after by high-end resorts, boutiques and influencers in Manila and other cities in the Philippines.

Responsibilities - *in collaboration and with the support of the extended ARK team*

- Listen to and get feedback from the market, and share the goodness of natural soap
- Identify, train and coordinate with **ARK-preneurs** (soap makers and soap sellers)
- Identify and manage the best distribution channels
- Set and meet monthly sales targets (fulfill monthly orders, collect payments, find new sales opportunities)
- Set and keep high quality production standards and manage inventory
- Identify and buy high quality raw materials from the best producers
- Coordinate with ARK team in Capiz, Manila and NYC on a regular basis

Must Have Skills and Experience – *to be successful in the role*

- Bachelor's degree, **minimum 2 years of relevant work** experience
- Experience working with communities, **fluent in Hiligaynon**, comfortable with English
- Can and have access to **skype/email/fb/text and loves to tsismis and coordinate**
- Has basic understanding of budgeting, knows or really **wants to learn MS EXCEL**
- Believes in ARK's mission and wants to be part of a global, loving family



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Application Requirements

Please email at join@ruralkids.org; subject: "I want to join the bad ass team", your:

1. Resume
2. Letter
 - a. What aspect of starting a business do you really like? What is scary?
 - b. What do you like about soap?
 - c. What of your talent and experience do you want to contribute?
 - d. What do you want to learn, gain or achieve in your tenure with us?
 - e. How will working with ARK bring you closer to your dream or help you in your next venture say in 2 years or 5 years time? [We want to keep you but your learning and growth is most important]
 - f. What are 3 things that your friends love about you? What do they all wish you would grow into?
 - g. the blanks (please fill in):
 - i. My heart skips and sings when " _____".
 - ii. When the going gets tough, I " _____".
 - iii. I need _____ first thing in the morning, no matter what.
 - h. Your earliest availability for an interview and a start date

About ARK

Advancement for Rural Kids partners with rural communities to feed, keep kids in school, and create new income. ARK is *ridiculously* serious about creating solutions *with* the community. It only invests in communities that invests in themselves (and don't want hand-outs), and only in solutions that locals champion, and can afford to sustain on their own. It tracks impact and cash flows, and creates a better future for all involved in the journey - student, teacher, parent, community, investor, ARK die hard. It is a global organization headquartered in New York City, with staff in New York City, Manila, Iloilo, and Capiz. It is run by a volunteer corps of seasoned professionals at the executive, advisory and board levels, partners with talent, and welcomes support from all over the world. ruralkids.org | [fb: advancementforruralkids](https://www.facebook.com/advancementforruralkids) | [@ruralkids](https://twitter.com/ruralkids)